

**QUESTIONS AND ANSWERS**  
**Bid#192002 – Breakfast and Lunch Entrees**

The following questions have been submitted concerning Bid#192002, Breakfast and Lunch Entrees. All questions received have been answered and are provided verbatim from what was received.

BIDDER QUESTION #1: I have a question about Sky Blue. A sample of the two-pack cinnamon swirl was sent in for the bid two years ago. This does not show up as approved along with the other items. Do we need to send another case of these, or can we just bid it?

**A new sample will be required. Our bid specification is for mini pull-apart cinnamon rolls. The Sky Blue product appears to be a regular size cinnamon roll.**

BIDDER QUESTION #2: On Line 19 of the bid Giorgio is the Spec.d item 9074. Giorgio is no longer in school business. However, S & F Foods has a very similar item but the specs do not quite match up. Would you be able to increase the sodium to 470 mg from 400 mg? As far as I know there is no other item close to this out there, please advise?

**No, the District will not increase the sodium level at this time.**

BIDDER QUESTION #3: For items that we are not specified on, we plan to send a sample in (item 51). If our exterior cardboard carton is too large for a shipping container, can we break the box down and place the food and box all in the shipping container?

**No. When we did receive product in a secondary box, it was damaged. The product was unusable for sample testing.**

BIDDER QUESTION #4: Can you also confirm that the pricing you want is the full commercial price? For example, if the commodity case is \$50 and the donated food value is \$10, then the commercial price would be the sum of the two, thus \$60. You are not asking for the commodity price, is that correct?

**Yes, the solicitation is using commercial pricing only.**

BIDDER QUESTION #5: In 17-18 Escambia purchased Sargent Foods – Rocknola cinnamon granola 4209 (individually wrapped). In 18-19 you switched to cinnamon granola in bulk form. For reasons not known, Sargent Foods Rockinola was not put on the approved product list for the 18-19 bid, and consequently we missed the bid. The Rockinola Cinnamon granola IW 4209 vs. Bulk 4193 are identical; having done business with you previously and with the product being the same, do we need to submit a sample case (per your sample submission instructions) for product approval for this bid?

**The Rockinola product was approved during the initial sample testing. However, when the product was placed on the district-wide menus, the students did not like it. Therefore, it was removed from the approved product list.**

## QUESTIONS AND ANSWERS

Bid#192002 – Breakfast and Lunch Entrees

Page 2 of 2

BIDDER QUESTION #6: On pages 65-68 (line items 48, 49, 50, 51) for section VII Specifications and Pricing, our company is approved either under the name Ling's or Lings 5<sup>th</sup> Taste. However, our correct company name is "**Yangs 5<sup>th</sup> Taste**" (no apostrophe in Yangs). Can you please update this?

**Yes, we will update the product approval list.**

BIDDER QUESTION #7: On pages 65-68 for Section VII. Specifications and Pricing, for Item #s 48,49,50, and 51, under the column titled "Extended Price," would this be the value from multiplying the value under the column titled "Qty" and the column titled "Unit Price", so for example: Qty x Unit Price = Extended Price?

**Yes, the extended price is calculated using the qty and unit price.**

BIDDER QUESTION #8: Line 23 – Is now asking for IW. We are approved – but our product is bulk. Please let me know if something has changed.

**We have not made a recent change from bulk to individually wrapped (IW). We are requiring individually wrapped (IW) as specified for item #23 – Cheesy Bread, Pull Apart (0517690).**